

Keep your business costs lean with MBH™

Airlines operate in a very competitive environment, bound by strict regulatory requirements and are constantly exposed to global economic conditions, rising fuel prices, extreme weather and epidemics.

The ability of an airline to keep its maintenance cost low and predictable, and minimise fixed asset inventory holdings to release operating cash flow, is key to survival in such a difficult business environment.

ST Aerospace's component and engine Maintenance-By-the-Hour (MBH™) business model offers our airline customers the competitive operating advantage that they need. As a testament to the success of this business model, we are proudly supporting a combined fleet size of

over 800 aircraft to date, worldwide.

Our MBH™ programme is tailored to each customer's specific requirements and sufficiently flexible to adapt to the customer's changing requirements during the term of service. Our MBH™ solution covers the full spectrum of airlines' component/engine support services, ranging from consignment/pool stocks, repair and warranty management to component technical services.

For the range of support services selected, the airline pays at a predictable flight per hour rate.

Our MBH™ solution is available for the following platforms: Boeing 737 Classic, 737 NG and 757, the Airbus A320 family, and CFM56-3, -5B and -7B engines.

Our latest MBH™ customers

Coming on board our MBH™ programme is China Airlines, which signed a seven-year component maintenance contract for its fleet of 10 Boeing 737-800 aircraft. This is a full MBH™ contract, including buy-back of China Airlines' component inventory, repair management and consignment/pool access to ST Aerospace's worldwide pool of component inventories.

Some of the other major MBH™ contracts awarded to ST Aerospace in 2010 included an engine MBH™ contract with Jet Airways and its low-cost carrier subsidiary JetLite, a component MBH™ contract with Spring Airlines (re-contract with wider scope in terms of support, fleet size and duration), and a component MBH™ contract with T'Way Air.





Our MBH™ value propositions

- **Value for Money:**

We minimise capital and equipment investments as customers get to reduce inventory holding costs while gaining access to a bigger pool of inventory available for exchange.

- **Customised Solutions:**

We offer a wide range of customised services for component and engine repair and overhaul, as well as inventory management.

- **Eliminate Repair Downtime:**

With a ready supply of components and spares for a wide range of aircraft, we make it possible for customer fleet to take off right after exchange. We take care of repair requirements, leaving operators to concentrate on their core business.

- **Immediate Availability:**

We offer inventory support all year round through our 24-hour customer support desk, and our fully computerised inventory management system enables urgent or Aircraft on Ground spares to be issued quickly and efficiently.

- **Simplified Supply Chain:**

Together with our established international network of OEMs, authorised distributors and manufacturers, our large pool of inventories, including consignment inventories, provides the convenience of one point of contact.